

Message Text

UNCLASSIFIED

PAGE 01 BAGHDA 00139 141510Z

70

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 034873

R 111455Z FEB 75
FM USINT BAGHDAD
TO USDOC WASHDC
INFO SECSTATE WASHDC 1631
AMEMBASSY BEIRUT
AMEMBASSY TEHRAN

UNCLAS BAGHDAD 0139

E.O. 11652: N/A

TAGS: BEXP, IZ

SUBJ: MAJOR PROJECTS: NEED FOR RESIDENT AMERICAN DESIGNERS,
CONTRACTORS

REF: BAGHDAD 144

1. MR. FARHAN JUMA, HEAD OF PROJECTS DEPARTMENT, STATE ORGANIZATION OF INDUSTRIAL DESIGN AND CONSTRUCTION (SOIDC), MINISTRY OF INDUSTRIES, KHULLANI CIRCLE, BAGHDAD, IRAQ (TELEX 2217 TASM SN IK; CABLE TASMISINAI) TOLD COMATT FEB 10 THAT IRAQ HAS MASSIVE IMMEDIATE NEED FOR RESIDENT AMERICAN ARCHITECTS, INDUSTRIAL DESIGNERS AND CONTRACTORS (PREFERABLY INTERGRATED FIRMS ABLE TO PROVIDE FULL SPECTRUM OF SERVICE FROM DESIGNING THROUGH IMPLEMENTING TOTAL TURNKEY INDUSTRIAL PACKAGES). REQUESTED ALL QUALIFIED U.S. FIRMS INTERESTED IN EXPLORING THIS POSSIBILITY CONTACT HIM PERSONALLY FOR MAXIMUM SOIDC ASSISTANCE AND ADVICE ON HOW ESTABLISH SELVES IN BAGHDAD. NOTED THAT MINISTRY OF INDUSTRY, WHICH WILL BE RESPONSIBLE FOR GREAT MAJORITY FUTURE INDUSTRIAL PROJECTS IN IRAQ, BELIEVES THAT IN SEVERAL INDUSTRIAL SECTORS U.S. FIRMS ARE BEST IN WORLD AND IDEALLY SUITED TO IRAQ'S NEEDS.

2. JUMA ADDED THAT SOM MANY INDUSTRIAL PROJECTS ARE NOW IN TALKING OR PLANNING STAGES THAT IS PERFECTLY CLEAR IRAQ'S IN-COUNTRY CAPACTIY TO IMPLEMENT QUITE INADEQUATE.

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REGRETTED GENERAL LACK OF RESPONSE SO FAR BY U.S. FIRMS

TO MINISTRY'S DIRECT SOLICITATIONS. SAID SOIDC
ALONE (NOT TO MENTION OTHER MINISTRIES) HAS IMMEDIATE
NEED FOR SERVICES OF TOP QUALITY AMERICAN CONSULTANTS AND
DESIGN ENGINEERS.

3. ACTION REQUESTED: USDOOC, BEIRUT AND TEHRAN INFORM
QUALIFIED U.S. FIRMS AND URGE THEM WRITE DIRECTLY TO JUMA.
AS PRACTICAL MATTER U.S. FIRMS SHOULD ALSO BE PREPARED
COME ASAP TO BAGHDAD FOR FACE-TO-FACE DISCUSSIONS, AS
SOIDC SIMPLY NOT RPT NOT STAFFED TO ENGAGE IN LENGTHY,
DETAILED PREPARATORY CORRESPONDENCE. USINT BELIEVES FIRMS
COMING TO BAGHDAD FOR DISCUSSIONS NOT NOT LIKELY BE
DISAPPOINTED.
LOWRIE

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NNN

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